

City of Rancho Cordova Economic Development Subsidy Report,
Clutch

Awarded: July 1, 2024

Final Public Hearing: October 20, 2025

Description: Economic development subsidy in the form of a Jobs and Talent Attraction Program Economic Incentive to support Clutch's integration and investment in Rancho Cordova. Clutch will create seventy-eight (78) new full-time equivalent jobs to receive Five Thousand Dollars (\$5,000) per job in incentives with a maximum award of up to Three Hundred and Ninety Thousand Dollars (\$390,000). Clutch is located at 3246 Quality Dr. Rancho Cordova, CA 95670. The proposed jobs were not secured during the one-year hiring period and therefore no subsidy payment was made for the economic incentive.

In compliance with Government Code Section 53083:

1. In receipt of the subsidy: Clutch, 3246 Quality Drive, Rancho Cordova, CA 95670.
2. Start and end dates and schedule of subsidy: Agreement for the Jobs and Talent Attraction Program Economic Incentive term began on July 1, 2024 and was set to end on July 1, 2029. However, the City will be closing the contract as of October 20, 2025.
3. Description of the subsidy: The subsidy was in the form of a Jobs and Talent Attraction Program Economic Incentive. The Economic Incentive Agreement with Clutch specified that the City would contribute an amount not to exceed Three Hundred and Ninety Thousand Dollars (\$390,000) towards the hiring of seventy-eight (78) net new full-time equivalent jobs. Clutch would receive Five Thousand Dollars (\$5,000) per job in incentives with a maximum award of up to Three Hundred and Ninety Thousand Dollars (\$390,000). To receive an incentive per job, the wage criteria must have been 125% of average wage in the City of Rancho Cordova. At the time of the agreement execution, the City's average wage was Seventy-Two Thousand Eight Hundred (\$72,800), 125% of the average wage would have been at least Ninety-One Thousand Dollars (\$91,000). However, the net new full-time equivalent jobs did not come to fruition during the projected hiring milestones identified within the Agreement. Therefore, the Agreement could not be fulfilled. The City has expended Zero Dollars (\$0) toward the incentive.
4. Public purpose and benefit: The proposed public benefit would have enhanced the community's financial stability and quality of life through the creation of seventy-eight (78) net new high-wage full-time equivalent jobs, boosted activity in the City's office park, and diversify the local economy.
5. Net tax revenue: The City has not received any Sales Tax revenue because no net new jobs were created.
6. Job creation: No new jobs were created.